

THE RECRUITER

• PROMOTING PROFESSIONAL DEVELOPMENT, CULTURAL DIVERSITY AND COMMUNITY INVOLVEMENT •

GODFREY & KAHN S.C.

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Financial Statements Training 101

In June, the Associates' Committee sponsored an internal training session for all transactional and litigation attorneys. Attorneys Patrick Murphy, a shareholder in the Banking & Financial Institutions Practice Group, and Doug Patch, a shareholder and team leader of the Tax Practice Group, presented a program entitled financial statements

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Godfrey & Kahn hosts WISACCA-Sponsored CLE Course

On July 25, 2012, Dan Flaherty, head of Godfrey & Kahn's Litigation Practice Group, presented a continuing legal education program for members of the Wisconsin Chapter of the Association of Corporate Counsel (WISACCA). The presentation, "Conducting Internal Investigations: Do's and Don'ts for In-House Counsel," provided the audience with relevant examples of companies that have been victims of internal fraud and employee theft crimes. Dan was joined by Sean Bosack, fellow shareholder on the firm's Litigation and White Collar

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Godfrey & Kahn's Summer Associate Class of 2012 volunteered with the Hunger Task Force by assembling Stockboxes to feed low-income seniors.

PHOTO BY: Michelle Meleski

Summer Associates Volunteer, Learn and Network

Each summer, Godfrey & Kahn hosts law students for its Summer Associate Program. The goal of this program is to allow these law students the opportunity to experience what being an associate at Godfrey & Kahn is like. The summer associates work directly with a cross-section of attorneys from multiple practices, performing work that is a discrete client matter or part of a larger-scale client matter. In addition to the hands-on work experience, summer associates also participate in multiple social and cultural experiences designed to enhance their professional experience.

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Firm Partners with Akina to Conduct the 2012 Business Development Coaching Program

In June, Godfrey & Kahn kicked off its sixth year of hosting the Akina Business Development Coaching Program, an intensive training program offered to senior associates to provide them the skills and strategies that will allow them to succeed in their business development activities. The curriculum is designed to encourage attorneys to identify solid opportunities for new business and to focus their efforts on developing relationships that will help them achieve greater success both internally and externally. The members of the 2012 Akina class are: Robyn Arnold, Jeff Billings, John McDonald, Laura Meronk, Tom O'Day, Andy Oettinger, Jed Roher, Sven Skillrud, and Tricia Wheeler.

This year's program is condensed into six weeks, creating an intense learning opportunity for the nine participants. This accelerated format, as well as the size of this year's class, called for two trainers. We welcome back Tracy LaLonde, a partner at Akina, who started working with our attorneys in 2011. Tasneem Goodman, also a partner at Akina, has joined Tracy. Tasneem has more than 10 years of experience in the legal industry, having worked as an attorney and also the Director of Business Development at a large Chicago law firm.

In addition to two highly interactive group workshops, the participants meet with their coach four times for personalized one-on-one coaching sessions. This allows for the training to be tailored to meet the needs and capitalize on the skill set of each individual attorney, while the large group setting helps them learn from one another and leverage other internal relationships.

At the end of the program, participants will be able to recognize their greatest strengths and will have opportunities to begin building their network and legal practice. A personal marketing plan, coupled with continued support from members of Godfrey & Kahn's Marketing Department, will allow them to stay on course and continue to track their progress and successes. Past participants agree they have learned skills they continue to use well beyond their completion of the program.

Members of Godfrey & Kahn's Marketing Department are very familiar with Akina's methods and will provide further resources and assistance to all participants as they work to accomplish their goals and set new milestones. ■

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Financial Statements 101

"101". They helped decipher some common accounting and financial statement language and examined situations where the need for analyzing financial statements frequently arises when providing legal advice to clients. Topics discussed included the following: What is EBITDA and what does it tell us? What can we learn from the notes to the financial statements? What are some "red flags" to keep an eye out for on the balance sheet? What is the difference between "book value" and "market value"? How do litigators use financial statements in calculating damages?

During the session, attorneys were given the opportunity to ask questions or discuss other topics, definitions or concepts that were of particular interest to them.

This internal training session was intended to be introductory and a conduit to provide context for Part II, "Valuation of Businesses in Mergers and Acquisitions" to be presented to all attorneys this fall. ■

Danielle M. Machata Named 40 UNDER 40 Award Winner by the M&A Advisor



Attorney shareholder Danielle M. Machata has been named a 40 UNDER 40 award winner in the Central Region by The M&A Advisor.

The 2012 40 UNDER 40 award recognizes emerging leaders of the mergers and acquisitions, financing and turnaround industries as selected by an independent judging panel of distinguished business leaders.

On June 7, The M&A Advisor hosted a black tie Awards Gala in Chicago to introduce the 40 UNDER 40 award winners and finalists to the business community and celebrate their achievements.

2012 Fall Associates

Milwaukee Office

Thomas A. Bausch, Securities

Nina G. Beck, Litigation

Rebeca M. Lopez, Labor & Employment

Michael S. Mather, Litigation

Shannon Pitsch, Corporate

Robert J. Shepard, Corporate

Adam N. Ziebell, Corporate

Madison Office

Kerry L. Gabrielson, Litigation

Danny S. Tang, Real Estate

Jennifer L. Vandermeuse, Financial Restructuring

2012 Summer Associate Experience

This summer, Godfrey & Kahn summer associates and their mentors participated in a special program called “Stockboxes” offered by the Hunger Task Force. The Stockboxes program feeds low-income seniors and children free of charge. These stockboxes, which contain 16 nutritious items such as cereal, juice, pasta and vegetables, are assembled by hand in the old 440th Air Force Base near Mitchell Field Airport. Nearly 10,000 stockboxes are delivered to seniors each month.

Additionally, the summer associates participated in Direct Supply’s Annual Intern Kickball Tournament, a Casino Night, Lawn Bowling and various other events which allowed them to become acquainted with Godfrey & Kahn attorneys outside of the office setting.

WISACCA-Sponsored CLE Course

Defense and Investigations Practice Groups, and David Gorr, Director of Security and Investigations for Johnson Financial Group.

David captivated the audience, providing real-world experiences based on his 27 years of experience as a Special Agent and Associate Division Counsel with the Federal Bureau of Investigation (FBI). Earlier in his career, David also served as an agent in the Operation Greylord investigation into judicial corruption in Chicago in which FBI agents posed as corrupt attorneys bribing the Chicago judiciary.

The opportunity for this program came to Godfrey & Kahn as a part of their platinum-level sponsorship of WISACCA. WISACCA’s membership is comprised of in-house counsel within the state, and Godfrey & Kahn was pleased to welcome over 40 of its members to attend the seminar at the University Club in Milwaukee. ■



Godfrey & Kahn attorneys mingle on the rooftop patio of Zen on Seven for the WLF 2012 kick-off event.

Women’s Leadership Forum Continues to Promote Leadership Opportunities

On June 12, Godfrey & Kahn’s Women’s Leadership Forum (WLF) kicked off its third year of identifying and promoting leadership opportunities for female attorneys within the firm. The kick-off reception was held at the Zen on Seven rooftop patio in Milwaukee where members of the WLF’s Steering Committee updated attendees on the progress made over the past year, as well as future plans for the committee.

The year 2011 proved to be an active and productive year for the WLF. With over 20 attorney members making up its Steering Committee and three subcommittees (Leadership Opportunity Subcommittee, Education & Events Subcommittee and Policies & Practices Subcommittee), the WLF successfully participated in more than 15 firm events, community sponsorships and partnerships. The WLF also significantly improved the process of researching and compiling various leadership positions in the community, continued to create a schedule of substantive educational events which featured topics of interest for attorneys in the firm, and continued to effectively review attorney compensation and benefit policies and provided explicit recommendations to the firm’s Management Committee.

All of the internal efforts paid off when Godfrey & Kahn was one of only 50 firms nationally recognized as a “Best Law Firm for Women” by the National Association for Female Executives (NAFE) and Flex-Time Lawyers.

In line with its goals and objectives, the WLF has even more in store for 2012, including the popular women’s networking event, Pinstripes & Pinot. The WLF will host the event in three locations this year: in Milwaukee at Bacchus on October 11, in Appleton at Lawrence University’s Warch Campus Center on October 18, and in Madison on November 7 at Fresco. The Education & Events subcommittee also plans to stay active in key external events and community leadership opportunities. Finally, the Policies & Practices Subcommittee will continue working with the firm’s Management Committee to update the firm’s “Attorney Guidebook” to incorporate all of the new policies the firm has put into place via the WLF. ■

Leadership Day of Action



On June 21, attorneys and staff from Godfrey &

Kahn volunteered in the United Way of Greater Milwaukee's Leadership Day of Action. A number of volunteers from the Milwaukee area business community spent the day planting flowers, painting, cleaning, decorating and performing numerous other tasks at the YWCA Transitional Housing Facility. Danielle Machata, a shareholder on the firm's corporate team, was one of the leaders of the volunteer effort. She is part of United Way of Greater Milwaukee's Emerging Leaders program which began in 2006 to connect young leaders to the community. The Emerging Leaders are a diverse group of individuals under 45 years of age who make a Leadership Level contribution to United Way and opt in to the Emerging Leaders Program.

YWCA's Transitional Housing Program provides temporary safe housing and supportive services to women and their children experiencing homelessness in Milwaukee county. In addition, the volunteers created welcome baskets and personal hygiene bundles and assisted women with resume writing. As in years past, Godfrey & Kahn was the sponsor of the event. ■

2012 Woman of Influence Award



Attorney shareholder Christine Liu McLaughlin has been named a 2012 Woman of Influence in the Inspiration category by *The Business Journal of Milwaukee*.

This is the 13th year that *The Business Journal* has honored Milwaukee's most influential women. This year, more than 220 nominations were received and 29 women were recognized.

Winners were honored at an awards luncheon celebration at the Frontier Airlines Center on June 15.

2012 Women in the Law Award



Attorney shareholder Carol A. Gehl is a 2012 recipient of the *Wisconsin Law Journal's* elite Women in the Law Award.

The Women in the Law award honors extraordinary women attorneys, judges and legal educators based on the following criteria:

- Women attorneys who have achieved excellence in their respective fields and have influenced other women to pursue legal careers;
- Candidates who have opened doors for women lawyers in a variety of job settings that historically were closed to women;
- Those who have advanced opportunities for women within a practice area or segment of the profession; and
- Those who have otherwise served their profession or community in a manner that has benefited the legal profession.

Gehl and the other Women in the Law recipients were honored at a celebratory event June 21 at the Pfister Hotel.

GODFREY & KAHN S.C.

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