



Andrea F. Cataldo

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Practice Areas

Corporate Governance

Corporate

Mergers & Acquisitions

Private Equity

Startups & Venture Capital

Admissions

Wisconsin

Education

Juris Doctor, Marquette
University Law School,
cum laude

Bachelor of Business
Administration in Finance,
University of Wisconsin-
Madison



Andrea is a Shareholder in the Corporate and Startups & Venture Capital practices in the Milwaukee office. Andrea's practice focuses primarily on buy- and sell-side mergers and acquisitions, private equity transactions and venture capital equity for companies of all sizes and in various industries. Andrea also assists clients with all stages of business, from formation, financing and capitalization, to exit strategies, as well as general governance and corporate matters, including preparing and negotiating shareholder, operating, customer, supply and distribution agreements.

Andrea joined the firm in 2012 and serves as co-chair of the Recruiting Committee. Prior to joining the firm, Andrea was an associate in the transactional practice group of a local Milwaukee firm where she also advised clients on various matters related to tax, succession planning and employee benefits.

Representative Experience

Represented Jason Industries, Inc. (NASDAQ: JASN) (Milwaukee, Wisconsin) in the purchase of certain assets of The Matchless Polish Company (Chicago, Illinois)

Represented a Fortune 200 automotive supplier in connection with the sale of its automotive performance seating business

Represented Bel Air Growth Partners (Milwaukee, Wisconsin) in its acquisition of Reserve Advisors, Inc. (Milwaukee, Wisconsin)

Represented a Fortune 200 automotive supplier in connection with its recapitalization of a global joint venture

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its sale of a portion of its Distributed Energy Storage business to Con Edison (NYSE: ED) (New York, New York)

Represented Digital Measures (Milwaukee, Wisconsin) in the sale of its business to Watermark (New York, New York)

Represented Brass Ring Capital (Minneapolis, Minnesota) in its acquisition of Creative Learning Systems (Longmont, Colorado)

Represented Seven Marine (Germantown, Wisconsin) in the sale of its business to Volvo Penta (Sweden)

Represented Prairie Capital Fund VI (Chicago, Illinois) in its investment in BOTE, LLC (Destin, Florida)

Represented Mason Wells Buyout Fund IV (Milwaukee, Wisconsin) in its investment in L.B. White (Onalaska, Wisconsin)

Representative Experience

Represented Barcodes West (Washington) in the sale of its business to ID Label, Inc. (Illinois)

In connection with the acquisition by Formation Capital, LLC (Georgia) (and its partners) of substantially all of Extencicare Inc.'s remaining United States portfolio of senior care centers, represented Fortis Management Group (Wisconsin) in its corporate organization and acquisition of the operations of numerous skilled nursing and assisted living facilities located in Idaho, Michigan, Minnesota, Oregon, Washington and Wisconsin from Formation Capital, LLC

Represented Technique Golf, LLC (Michigan) in sale to EG Capital

Represented Franklin Energy Services, LLC (Wisconsin) in acquisition of Resource Action Programs, LLC (Nevada)

Represented management team of EMTEQ, Inc. (Wisconsin) in sale of EMTEQ's business to BE Aerospace Inc. (Florida)

Represented management team of Medical Security Card Company (d/b/a ScriptSave) (Arizona) in sale of ScriptSave's business to MedImpact (California)

Represented ARI Network Services (NASDAQ: ARIS) (Wisconsin) in sale of shares of common stock and warrants to institutional and accredited investors in a private placement

Represented Hard and Soft Fishing, Inc. (Wisconsin) in acquisition of the assets of Acme Tackle Company (Rhode Island)

Represented Pinstripe, Inc. (Wisconsin) in a recapitalization transaction and investment by Accel-KKR (California)

Represented Apio, Inc. (subsidiary of Landec Corporation) in acquisition of GreenLine Foods, Inc.

Professional Association Memberships

American Bar Association

State Bar of Wisconsin Tax Section – Board of Directors

Milwaukee Bar Association

State Bar of Wisconsin

Activities

SecureFutures – Board of Directors, Co-Chair of the Fund Development Committee

Honors

Named a *Wisconsin Rising Star* (2011)

Listed in *Best Lawyers in America* (Corporate Law, 2021 - present)