



Danielle M. Machata

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Practice Areas

Corporate Law

Mergers & Acquisitions

Private Equity & Venture Capital

Admissions

Michigan

Wisconsin

Education

Juris Doctor, American University, Washington College of Law, 2001, *cum laude*

Bachelor of Arts, Michigan State University- James Madison College, 1997

Dani Machata is a shareholder in the firm's Milwaukee office and a member of the Corporate Practice Group. Dani's practice focuses primarily on buy- and sell-side mergers and acquisitions, private equity transactions, venture capital, joint ventures and general corporate matters, including manufacturing, supply and distribution arrangements and corporate governance matters. Dani serves on the firm's Compensation Committee. Prior to joining the firm, Dani was an associate in the Corporate Finance practice group at Dykema in Detroit, Michigan.

Representative Experience

Recent Transactions

Represented a Fortune 200 automotive supplier in connection with the sale of its automotive fabrics manufacturing business to a privately-held company

Represented a private equity firm in its acquisition of a privately-held company involved in managed video surveillance systems

Represented a private equity firm in the sale of one of its portfolio companies to a privately-held company

Represented a privately-held manufacturer of sporting goods and accessories in its acquisition of a privately-held company

Represented a Fortune 200 automotive supplier in connection with its joint venture for the development, manufacture and sale of a portfolio of seating products to airlines and aircraft leasing companies

Represented Mason Wells Buyout Fund IV (Milwaukee, Wisconsin) in its investment in EastPoint Sports Ltd., LLC (Succasunna, New Jersey)

Represented Brass Ring Capital, Inc. (Minneapolis, Minnesota) in its sale of the equity of Classic Brands, LLC to Merit Capital (Chicago, Illinois) and Aiglon Capital (Durham, North Carolina)

Represented a privately-held software company in its sale to a private equity firm

Represented Johnson Controls Federal Systems, Inc., a subsidiary of Johnson Controls International plc (NYSE: JCI) (Cork, Ireland), in its acquisition of Federal Energy Infrastructure Solutions, a subsidiary of EDF Renewables North America (San Diego, California)

Represented a Fortune 200 automotive supplier in its acquisition of a global automotive seating business for \$360 million

Representative Experience

- Represented Classic Brands, LLC (Denver, Colorado) in the acquisition of Droll Yankees, Inc. (Plainfield, Connecticut)
- Represented Johnson Controls, Inc. (NYSE: JCI) (Glendale, Wisconsin) in the sale of its integrated demand response business to CPower Energy Management (Baltimore, Maryland)
- Represented Classic Brands, LLC (Denver, Colorado) in the acquisition of Hiatt Manufacturing, Inc. (Winona, Minnesota)
- Represented the owners of Pride Manufacturing Company, LLC (Brentwood, Tennessee) in the sale of their shares to Medalist Corp., a portfolio company of Centre Partners Management, LLC (New York, New York)
- Represented the owners of Trachte, Inc. (Oregon, Wisconsin) in the sale of their shares to Morgenthaler Private Equity (Boston, Massachusetts)
- Represented Fortune 100 company in connection with the divestiture of a substantial division to a private equity buyer (transaction not public)
- Represented Johnson Controls, Inc. (NYSE: JCI) (Glendale, Wisconsin) in the sale of Johnson Controls Security Systems, LLC to Versar, Inc. (NYSE: VSR) (Springfield, Virginia)
- Represented Gardner Denver, Inc. (Milwaukee, Wisconsin) in the acquisition of Tri-Continent Scientific, Inc. (Grass Valley, California)
- Represented Johnson Controls, Inc. (NYSE: JCI) (Glendale, Wisconsin) in its purchase of equity in its Colombian joint venture with MAC (Colombia)
- Represented American Finishing Resources, LLC (Chilton, Wisconsin) in the sale of its business to DuBois Chemicals, Inc. (Cincinnati, Ohio)
- Represented Franklin Energy Services, LLC (Port Washington, Wisconsin) in its acquisition of Resource Action Programs, LLC (Sparks, Nevada)
- Represented Gardner Denver, Inc. (Milwaukee, Wisconsin) in its negotiation of numerous global commercial agreements

Historical Transactions

- Represented Allen-Edmonds Shoe Corporation (Port Washington, Wisconsin) in the sale of Allen-Edmonds to Goldner Hawn Johnson & Morrison (Minneapolis, Minnesota)
- Represented ARI Network Services, Inc. (Milwaukee, Wisconsin) in its acquisition of OC-Net, Inc. (Cypress, California)
- Represented Brass Ring Capital, Inc. (Minneapolis, Minnesota) in its acquisition of Franklin Energy Services, Inc. (Milwaukee, Wisconsin)
- Represented Brass Ring Capital, Inc. (Minneapolis, Minnesota) in its acquisition of IGC Technologies, Inc. (Milwaukee, Wisconsin)
- Represented management of CTC Consulting, Inc. (Portland, Oregon) in the purchase of CTC from Bank of America
- Represented Franklin Energy Services, LLC (Port Washington, Wisconsin) in its sale of equity to Cortec Group (New York, New York)

Representative Experience

Represented IGC Technologies, LLC (Milwaukee, Wisconsin) in its sale of equity to Prince Minerals, Inc. (New York, New York)

Represented Johnson Controls, Inc. (NYSE: JCI) (Glendale, Wisconsin) in its purchase of equity of MAC-Johnson Controls-Delaware, LLC, a joint venture between EMA Holdings (Yumbo, Colombia), S.A.S./Procaribe S.A. (Panama) and Johnson Controls, Inc.

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in the sale of its marine climate control business to Emerson Electric Co. (St. Louis, Missouri)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its acquisition of Energy Connect Group, Inc. (OTCBB:ECNG) (Campbell, California)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its acquisition of National Energy Services, Inc. (Roswell, Georgia)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its acquisition of PWI Energy, Inc. (Philadelphia, Pennsylvania)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its acquisition of Gridlogix, Inc. (Edmond, Oklahoma)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in its acquisition of Metro Mechanical, Inc. (Phoenix, Arizona)

Represented Johnson Controls, Inc. (NYSE: JCI) (Milwaukee, Wisconsin) in strategic supply relationship with U.S. Air Conditioning Distributors, Inc. (Los Angeles, California)

Represented JSI Industries, Inc. (Fort Atkinson, Wisconsin) in its sale of Digi-Star, LLC (Fort Atkinson, Wisconsin) and Roto-Mix, LLC (Dodge City, Kansas)

Represented management team of Medical Security Card Company (dba "ScriptSave") (Tucson, Arizona) in the sale of its business to MedImpact (San Diego, California)

Represented Trivantage Pharmacy Strategies, LLC (Milwaukee, Wisconsin) in the sale of its business to Thomson Reuters, Inc. (NYSE: TRI) (New York, New York)

Represented Quad/Graphics, Inc. (NYSE: QUAD) (Sussex, Wisconsin) in its investment in Pixability (Boston, Massachusetts)

Represented Quad/Graphics, Inc. (NYSE: QUAD) (Sussex, Wisconsin) in its acquisition of Williamson Printing Corporation (Dallas, Texas)

Represented Quad/Graphics, Inc. (NYSE: QUAD) (Sussex, Wisconsin) in its acquisition of HGI Graphics, LLC (Burlington, Wisconsin)

Represented Zywave, Inc. (Milwaukee, Wisconsin) in the equity investment by Vista Equity Partners (San Francisco, California)

Professional Association Memberships

State Bar of Michigan

Activities

Latino Arts Board – Board Member

Honors

Honored as one of *The M&A Advisor's* 40 under 40 (2012)

Honored as one of *The Business Journal of Milwaukee's* Forty Under 40 (2011)

Recognized as a *Wisconsin Rising Star* (2009 - 2012, 2014 - 2015)