

2018 HEALTH CARE INDUSTRY GROUP YEAR IN REVIEW

Godfrey & Kahn's Health Care Industry Group is organized around a core group of attorneys who provide legal services to clients in the health care industry. During 2018, our industry group worked on a wide spectrum of health care matters—a sampling of which are recounted below. In these situations, and many others, we helped clients achieve positive outcomes, reduce risk and increase profitability.

We welcome 2019 and look forward to an exciting new year. As always, we will strive to provide our current and new clients with outstanding results. If you or your company could benefit from our services, please contact Tom Shorter, Health Care Industry Group chair, at 608.284.2239 or tshorter@gklaw.com.

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- Assisted **ambulatory emergency transport company** and county with drafting an emergency services agreement.
 - Assisted hospital regarding sponsorship agreements with a **university athletic department**.
 - Assisted **dental services organization** with acquisitions and consideration of expansion into additional states.
 - Represented a large health system in leading a Series A investment in an early stage **gene-editing company**
 - Assisted with the negotiation and drafting of a unique **risk-sharing agreement between an HMO and a provider**.
 - Represented **multiple physician groups** in regard to the sale of their practices to health care systems.
 - Provide **contract tracking system service** to health care system clients.
 - Negotiated professional services agreements on behalf of a hospital-based physician group and a **multi-specialty physician group**.
 - Provided **health care system** advice regarding **Fair Credit Reporting Act** and conviction record claims from potential medical staff candidate.
 - Assisted **durable medical equipment** provider with strategic acquisition.
 - Advised hospital board of directors regarding the management of a **hospital closing**.
 - Represented health care system client in **Service Employees International Union – Health Care Workers (SEIU – HCW) negotiations** and prepared for labor contract expirations.
 - Assisted health care system client with **workforce reduction**.
 - Defended health care system against **health care whistleblower claim**.
 - Advised medical device provider in connection with **HIPAA breach** investigation by the Office for Civil Rights (OCR).
 - Assisted health system **board of directors** with acquisition of medical center.
 - Defended **multiple health care system clients** in employment discrimination claims.
 - Advised **health care provider** on response to repayment demand from payor.
 - Assisted medical services client response to the Office of Inspector General's **Notice of Sanctions** in conjunction with the **WI Medicaid Program**.
 - Represented **physician group** in multi-year contract negotiations with health care system.
 - Assisted health care client with obtaining **advisory opinion** from HHS Office of Inspection General.
 - Advised **ambulance provider** regarding health care professional services agreements with health care system.
 - Coordinated **breach notification efforts for health care system** to patients, the media, and Health and Human Services, following large HIPAA breach.



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Health Care Industry Group Chair

Thomas N. Shorter ▪ Tom is a shareholder and chair of the Health Care Industry Group. Tom represents hospitals, health systems, physicians' groups, research institutions and health care related organizations, as well as other businesses, providing counsel in health care, corporate, labor and employment and regulatory matters. Tom handles matters regarding Medicare compliance, Patient Protection and Affordable Care Act (PPACA), Health Insurance Portability and Accountability Act (HIPAA), Emergency Medical Treatment and Labor Act (EMTALA), Physician Self-Referral (Stark), Anti-Kickback, Family and Medical Leave Act (FMLA), Fair Labor Standards Act (FLSA) compliance, and Americans with Disabilities Act (ADA) issues.

About Godfrey & Kahn, S.C.

Godfrey & Kahn, S.C. is one of Wisconsin's leading business law firms serving growing companies who seek high quality and cost effective legal counsel. Our firm was founded on a simple idea, to judge our success by the success of our clients. We serve clients by first understanding their business and their needs, and then by offering strategic legal advice and smart, practical solutions to real world challenges. Our attorneys are quick to collaborate in the interest of client success and service our clients' needs with efficiency and responsiveness. Our firm offers a variety of legal services in the following areas: Corporate & Securities, Banking & Financial Institutions, Mergers & Acquisitions, Litigation, Investment Management, Environment & Energy Strategies, Estate Planning, Intellectual Property, Labor & Employment, Business Finance, Bankruptcy & Restructuring, Insurance, Tax & Employee Benefits and Real Estate. Founded in 1957, Godfrey & Kahn maintains offices in Milwaukee, Madison, Appleton, Green Bay and Waukesha, Wisconsin; and Washington, D.C.

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